(an agency of the Commonwealth of Massachusetts)

# FINANCIAL STATEMENTS AND MANAGEMENT'S DISCUSSION AND ANALYSIS

June 30, 2014

(an agency of the Commonwealth of Massachusetts)

## Financial Statements and Management's Discussion and Analysis

## June 30, 2014 and 2013

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Trustees of Massachusetts College of Liberal Arts North Adams, Massachusetts

## Report on Financial Statements

We have audited the accompanying financial statements of Massachusetts College of Liberal Arts (an agency of the Commonwealth of Massachusetts) (the "College"), which comprise the statements of net position as of June 30, 2014 and 2013, and the related statements of revenues, expenses and changes in net position and cash flows for the years then ended. We have also audited the financial statements of Massachusetts College of Liberal Arts Foundation, Inc. (the "Foundation") as of June 30, 2014 and 2013, and the related statements of revenues, expenses, and changes in net position and cash flows for the years then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the net position of Massachusetts College of Liberal Arts as of June 30, 2014 and 2013, and the respective changes in net position and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that management's discussion and analysis on pages 3-11 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### **Supplementary Schedules**

Our audits were conducted for the purpose of forming an opinion on the College's basic financial statements. The supplemental schedules listed in the accompanying table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audits of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

## Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated October 23, 2014, on our consideration of Massachusetts College of Liberal Arts' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Massachusetts College of Liberal Arts' internal control over financial reporting and compliance.

Certified Public Accountants
Braintree, Massachusetts

O'Connor and Drew, P.C.

October 23, 2014

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## Management's Discussion and Analysis (Unaudited)

## June 30, 2014 and 2013

The following discussion and analysis provides management's view of the financial position of the College as of June 30, 2014, and the results of operations for the year then ended. This analysis should be read in conjunction with the College's financial statements and notes which are also presented in this document.

Massachusetts College of Liberal Arts is a public institution of higher education serving approximately 1,700 graduate and undergraduate students, with 119 Full Time Equivalent faculty and 197 staff members. The College offers 17 programs leading to Bachelor of Arts, Bachelor of Science, Professional MBA and Master of Education degrees as well as non-credit programs.

Massachusetts College of Liberal Arts Foundation, Inc. is a non-profit corporation organized under Massachusetts General Laws, Chapter 180. The Corporation is operated exclusively for charitable, scientific and education purposes to benefit Massachusetts College of Liberal Arts. These purposes include holding and administering properties, providing financial aid, and promoting and supporting the educational activities of the College.

## Financial Highlights

• At June 30, 2014, the College's assets of \$73,783,214 exceeded its liabilities and deferred inflows of resources of \$13,316,858 by \$60,466,356. The resulting net position is summarized into the following categories:

•	Invested in capital assets, net of related debt	\$ 53,379,105
•	Restricted, non-expendable	34,898
•	Restricted - expendable	34,362
•	Unrestricted	7,017,991
•	Total net position	\$ 60,466,356

- The College received a general state Appropriation on July 1, 2013 of \$14,779,296. An additional appropriation of \$75,000 was received to support the work of the Berkshire Cultural Resource Center. The total of these appropriations was \$14,854,296 less tuition remitted to the state of \$235,385 plus fringe benefits of \$4,023,609.
- The College's total net position increased by \$8,297,644. This is primarily due to additional funds received through the bond outlay for the Center for Science and Innovation and the renovation of Bowman Hall.
- The College has completed the new 65,000 sq. ft building called the Feigenbaum Center for Science and Innovation and is in the process of renovating Bowman Hall with continued funding from the bond outlay. This is a major academic building.

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## Management's Discussion and Analysis (Unaudited)

## June 30, 2014 and 2013

 The College's Trustees may use the unrestricted net position to meet the College's ongoing obligations to its stakeholders. Additionally, the restricted, expendable net position may also be expended, but only for the purposes for which the donor or grantor intended.

#### Overview of the Financial Statements

The Massachusetts College of Liberal Arts financial statements comprise two primary components: 1) the financial statements and 2) the notes to the financial statements. Additionally, the financial statements focus on the College as a whole, rather than upon individual funds or activities.

The Financial Statements: The financial statements are designed to provide readers with a broad overview of the Massachusetts College of Liberal Arts finances and are comprised of three basic statements.

The Statement of Net Position presents information on all of the College's assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Massachusetts College of Liberal Arts is improving or deteriorating.

The Statement of Revenues, Expenses and Changes in Net Position presents information showing how the College's net position changed during the most recent fiscal year. All changes in net position is reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g. the payment for accrued compensated absences, or the receipt of amounts due from students and others for services rendered).

The Statement of Cash Flows is reported on the direct method. The direct method of cash flow reporting portrays net cash flows from operations as major classes of operating receipts (e.g. tuition and fees) and disbursements (e.g. cash paid to employees for services.) The Government Accounting Standards Board (GASB) Statements 34 and 35 require this method to be used.

The financial statements can be found on pages 12 through 15 of this report.

The Massachusetts College of Liberal Arts reports its activity as a business – type activity using the full accrual measurement focus and basis of accounting. The College is an agency of the Commonwealth of Massachusetts. Therefore, the results of the College's operations, its net position and cash flows are also summarized in the Commonwealth's Comprehensive Annual Financial Report in its government – wide financial statements.

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## Management's Discussion and Analysis (Unaudited)

June 30, 2014 and 2013

Notes to the financial statements: The notes provide additional information that is essential to a full understanding of the data provided in the financial statements. The notes provide information regarding both the accounting policies and procedures the College has adopted as well as additional detail of certain amounts contained in the financial statements. The notes to the financial statements can be found on pages 16 through 35 of this report.

#### **Financial Analysis**

As noted earlier, net position may serve over time as a useful indicator of the College's financial position. In the case of Massachusetts College of Liberal Arts, assets exceeded liabilities by \$60,466,356 at the close of the most recent fiscal year.

## Massachusetts College of Liberal Arts Schedule of Net Position

	June 30, 2014	June 30, 2013
Current assets	\$14,988,686	\$17,207,669
Non-current assets	58,794,528	47,547,986
Total assets	\$73,783,214	\$64,755,655
Current liabilities	6,055,431	5,841,097
Non-current liabilities	<u>6,139,204</u>	5,156,159
Total liabilities	\$12,194,635	\$11,997,256
Deferred inflows of resources	1,122,223	1,588,889
Net Position:		
Invested in capital assets, net of related debt	\$53,379,105	\$44,801,836
Restricted, non-expendable	34,898	33,457
Restricted, expendable	34,362	7,437
Unrestricted	<u>7,017,991</u>	7,325,982
Total net position	\$60,466,356	\$52,168,712

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## Management's Discussion and Analysis (Unaudited)

June 30, 2014 and 2013

By far the largest portion of the Massachusetts College of Liberal Arts net position is its investment in capital assets (e.g. land, buildings, machinery, and equipment), less any related debt, including capital leases, used to acquire those assets that is still outstanding. The College uses these capital assets to provide services to students, faculty and administration; consequently, these assets are not available for future spending. Although the College's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities. Also, in addition to the debt noted above, which is reflected in the College's financial statement, the Commonwealth of Massachusetts regularly provides financing for certain capital projects through the issuance of general obligation bonds. These borrowings by the Commonwealth are not reflected in these financial statements.

The net position increased by \$8,297,644 during the current fiscal year. This increase is largely due to state bond outlay for the new Feigenbaum Center for Science and Innovation building. Net investments in capital assets increased by \$8,577,269. The depreciation expense on its entire amount of capital assets was \$2,046,850.

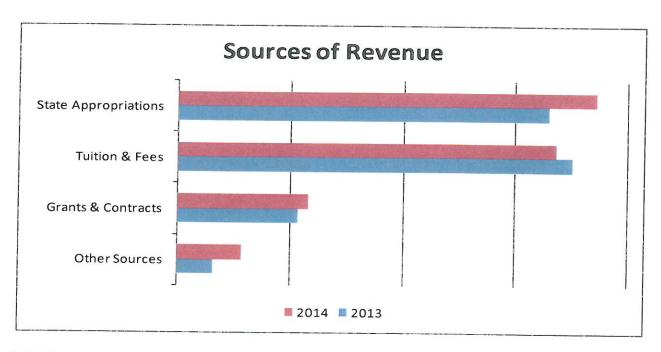
## Massachusetts College of Liberal Arts Schedule of Changes in Net Position

	For the Fiscal Year Ended June 30, 2014	For the Fiscal Year Ended June 30, 2013
Operating Revenues:	Recovered State Out of the Constitution of the	
Net tuition and fees	\$16,873,441	\$17,582,081
Grants and contracts	5,832,104	5,351,864
Other sources	2,879,874	1,636,792
Marie de la companya		
Total operating revenues	\$25,585,419	\$24,570,737
m and an analysis		
Total operating expenses	\$45,012,176	\$42,615,388
Net operating loss	(19,426,757)	(18,044,651)
Non-operating revenues (expenses):	(,,,	(10,011,001)
State appropriation	18,642,520	16,495,181
Capital appropriations	9,125,691	20,330,540
Investment Income	61,863	69,876
Interest Expense	(105,673)	(104,404)
Increase in net position	8,297,644	18,746,542
Net position – beginning of year	\$52,168,712	\$33,422,170
Net position – end of year	\$60,466,356	\$52,168,712

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## Management's Discussion and Analysis (Unaudited)

June 30, 2014 and 2013



## Highlights of operating revenue activity for the year include:

- Student Fee revenue, Tuition revenue, and Student Activity Fee revenue, all decreased due a slight decline in enrollment while rates remained unchanged from the previous year.
- Residence and dining fees decreased due to a slight decrease in resident student enrollment.
- Grants and contracts increased because the College received more grants.
- Other sources of revenue increased due to increased campus rentals, commissions, foreign travel programs, and support from the Foundation.

Undergraduate tuition and fees received by Massachusetts College of Liberal Arts include the following:

Tuition Student Fees:	<b>June 30, 2014</b> 2,172,714	June 30, 2013 2,239,150	<b>Change</b> (66,436)
Campus Support Fee	9,350,503	9,740,303	(389,800)
Student Activity Fee	397,075	414,708	(17,633)

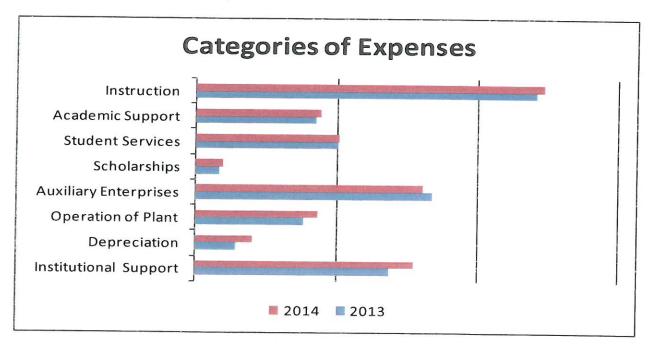
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## Management's Discussion and Analysis (Unaudited)

## June 30, 2014 and 2013

Major grants and contracts received by Massachusetts College of Liberal Arts for the year included the following:

- Special Services Grant from U.S. Department of Education in the amount of \$266,787 for the Summer Individual Enrichment Program and continued academic support.
- Adult Basic Ed Grant from Mass. Department of Education in the amount of \$208,513 for GED and community literacy programs.
- Performance Incentive Grant in the amount of \$239,262 from the Mass Department of Higher Education to support the 413 STEM Ready Initiative.
- Race to the Top Grant in the amount of \$137,156 to provide professional development and instructional services to educators from early childhood through higher education.
- Readiness Center Grant in the amount of \$107,836 for a degree completion program for early childhood educators.
- Improving Teacher Quality Grant in the amount of \$107,827 from the Mass Department of Higher Education to strengthen the project, Berkshire Early Learning Lab.
- A College Access Grant in the amount of \$98,037 for promoting higher education availability for low income students in Massachusetts
- An Internship Incentive Grant from the Mass Department of Higher Education in the amount of \$76,244 to support internships for students.



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## Management's Discussion and Analysis (Unaudited)

June 30, 2014 and 2013

#### **Expenses**

Instruction, Academic Support, and Student Services all had an increase in expenses due to contractual increases in salaries and fringe benefits. Auxiliary operations enterprises include the operation of the food service and residence hall operations. The revenue generated from these operations for the fiscal year was \$7,936,883, a decrease of 1.2% or \$97,013 from the previous fiscal year due to a small decrease in resident students. Operation of Plant expenses were higher due mainly to increased utilities costs resulting from the addition of the Feigenbaum Center for Science and Innovation. Depreciation is higher due to the addition of the Feigenbaum Center for Science and Innovation and the Facilities' Building. Institutional support increased due to the expense of non-capitalized art work received from the Foundation.

#### Non-operating revenues and expenses

The College received a general state Appropriation of \$14,779,296. An additional appropriation of \$75,000 was received to support the College's work with the Berkshire Cultural Resource Center. In addition, state payroll fringe benefits in the amount of \$4,023,609 were received, less tuition remitted to the state of \$235,385, for a total appropriation of \$18,642,520. Interest income decreased due to the reduction in cash on hand as funds were spent on equipment for the new Feigenbaum Center for Science and Innovation. Interest expense increased due to the payment of the note interest expense on the borrowings used to build the new Facilities Building on the former Shapiro lot. Capital appropriations were received for the construction costs of the new Feigenbaum Center for Science and Innovation, renovations in progress on Bowman Hall, an upgrade to the Freel Library elevator, replacement of the boiler at the Church Street Center, and a study on the water filtration problem in Venable Hall.

#### **Loss from Operations**

Due to the nature of public higher education accounting rules, institutions incur a loss from operations. The Legislature approves appropriations to the College which are not considered operating revenues. Legislation directs The Commonwealth's Department of Higher Education to approve and set tuition. Legislation also provides for The College Board of Trustees to set fees. The College Board of Trustees approves budgets to mitigate losses after Commonwealth appropriations by balancing educational and operational needs with fee revenue.

#### Capital Assets and Debts of the College

Capital Assets: The College's investment in capital assets as of June 30, 2014 amounts to \$57,953,342 net of accumulated depreciation. This investment in capital assets includes, land, buildings, (including improvements,) furnishings and equipment, (including the cost of capital leases).

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## Management's Discussion and Analysis (Unaudited)

## June 30, 2014 and 2013

Capital projects, furnishings, and equipment additions increased assets this year. Major projects included:

- Feigenbaum Center for Science & Innovation (CSI) \$8,136,303
- Facilities Bldg/Ashland St. Parking Lot \$2,315,913
- Furniture, Fixtures & Equipment for CSI \$988,841
- Bowman Hall (CIP) \$913,268
- New Telephone System \$628,380
- Campus Center & Shipping /Receiving Drainage & Blacktop \$105,870
- Campus Center Gym Floor & Bleachers \$92,319
- Freel Library Elevator Upgrade (CIP) \$58,337

All capital asset purchases are included in the College's capital spending plan submitted to the Board of Higher Education and the Commonwealth's fiscal affairs division. Additional information about the Massachusetts College of Liberal Arts capital assets can be found in note 8 on page 24 of this report.

Long-term liabilities: The College carries long-term liabilities in the form of accruals for compensated absences and workers compensation \$3,512,822; a bond with the Mass State College Building Authority of \$2,741,021 for the purchase and construction of the Ashland St. Facilities Building, Campus Center Gym floor, Campus Center & Shipping/Receiving drainage project, and the Athletic Complex tennis courts; and a note of \$1,099,296 for the construction of the new Facilities Building. The accrual for compensated absences and workers compensation consists of the current and long-term portion of sick and vacation pay relating to employees on the College's payroll. Capital lease obligations amounts to \$733,921 net of related interest as of June 30, 2014, an increase of \$358,602 due to the additional capital lease for the new phone system. See Note 10 on page 26 of the Notes to the Financial Statements for more information on long-term liabilities.

#### Economic Factors and Next Year's Tuition and Student Fee Rates

The economy continues to make progress. While there have been significant signs of recovery, many students continue to struggle to meet educational expenses. In recent years, state appropriations have been level funded with collective bargaining increases only. However, in a bold move by the legislature approved by the Governor, appropriations were increased in FY2014 with the caveat that mandatory fees be held at current levels to reduce the burden placed on students. While the level of increase seen in FY2014 was not replicated in FY2015, the College's base appropriation was funded at the increased FY2014 level with some additional funds. Campus based financial aid has also been increased to remain competitive amongst peer institutions. Public colleges continue to serve unemployed or underemployed workers seeking to update or upgrade their skills for reentry to the labor force. The College has completed construction of its Feigenbaum Center for Science and Innovation. The College cannot predict the

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## Management's Discussion and Analysis (Unaudited)

June 30, 2014 and 2013

extent to which enrollment may vary in this current environment. The College has seen an increase in enrollment for FY2015 and given a new science center, several new programs, and increased targeted marketing efforts, indications are that enrollment despite decreases in high school graduation populations, will continue to rise. It is expected that tuition and fees will also continue to grow in order to provide a stable academic experience unless the legislature continues to support additional state appropriations.

#### **Requests for Information**

This financial report is designed to provide a general overview of the College's finances for all those with an interest in the College's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Office of the Chief Fiscal Officer, Massachusetts College of Liberal Arts, 375 Church St., North Adams, Massachusetts, 01247.

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#### Statements of Net Position

June 30, Assets

As	sets				
	Pr	imary	Con	nponent	
	Government				
	Gove	Government		Unit	
	2014	2013	2014	2013	
C	College	College	<b>Foundation</b>	<b>Foundation</b>	
Current Assets:		W 952			
Cash and equivalents	\$ 12,387,002	\$ 13,808,857	\$ 2,370,252	\$ 2,143,483	
Deposits held by State Treasurer	1,209,848	1,148,341		-	
Cash held by State Treasurer	763,715	563,612	1.51		
Deposits held by MSCBA	1221010	1,296,588	-	-	
Restricted cash and equivalents	73,262	38,622	-	=	
Accounts receivable, net  Due from Foundation	457,043	258,976	-	-	
	34,898	33,457			
Unconditional promises to give		=	737,328	314,577	
Other assets	62,918	59,216	12,951	37,370	
Total Current Assets	14,988,686	17,207,669	3,120,531	2,495,430	
Non-Current Assets:					
Investments	2		10,042,509	8,898,450	
Unconditional promises to give, net of current portion	_	_	3,806,752	579,971	
Loans receivable, net	808,342	772,974	-	373,371	
Debt service reserve	32,844	32,844		-	
Investment in capital assets, net	57,953,342	46,742,168	2,202,703	2,256,851	
Total Non-Current Assets	58,794,528	47,547,986	16,051,964		
Total Assets	\$ 73.783.214	\$ 64.755.655	\$ 19,172,495		
I' I Well D. C. L. I. V. C.			3 17.172.473	\$ 14.230.702	
Liabilities, Deferred Inflows of	of Resources and Net P	osition			
	Prin	nary	Com	ponent	
	Gove	rnment		nit	
	2014	2014	2014	2013	
	<u>College</u>	College	<b>Foundation</b>	<u>Foundation</u>	
Current Liabilities:					
Accounts payable and accrued liabilities	\$ 555,351	\$ 352,556	\$ 87,928	\$ 45,052	
Accrued payroll	2,041,424	1,992,063	-	20 ( <del>g</del>	
Compensated absences	2,131,834	2,320,251	-		
Workers' compensation	52,851	56,211	-	_	
Students' deposits and unearned revenue	742,047	837,006		=	
Due to College	-	-	34,898	33,457	
Current portion of notes payable	108,176	*	47,364	42,395	
Current portion of bond payable	133,349	120,580	( <b>=</b> )	-	
Current portion of capital lease obligations	290,399	162,430			
Total Current Liabilities	6,055,431	5,841,097	170,190	120,904	
N 0 (X ) N (X )			170,190	120,904	
Non-Current Liabilities:					
Compensated absences	1,118,047	1,194,863	-		
Workers' compensation	210,090	204,025	-		
Notes payable	991,119		956,687	1,004,700	
Bond payable	2,607,672	2,741,021	-	=	
Capital lease obligations	443,522	212,889	27	-	
Perkins grant refundable	768,754	804,159			
Total Non-Current Liabilities	6,139,204	5,156,957	956,687	1,004,700	
Total Liabilities	12,194,635	10,998,054	1,126,877	1,125,604	
Deferred Inflows of Resources	1,122,223	1,588,889	w	•	
Net Position:	50/9E	A*************************************		3	
Net investment in capital assets	53,379,105	44,801,836	1,198,652	1,209,756	
Restricted:		,,000	2,270,002	1,209,130	
Nonexpendable	34,898	33,457	11,577,829	7,817,536	
Expendable	34,362	7,437	3,641,134		
Unrestricted	<u>7,017,991</u>	7,325,982	1,628,003	2,138,549	
			1,040,003	1,939,257	
Total Net Position	60,466,356	52,168,712	18,045,618	13,105,098	
Total Liabilities, Deferred Inflows of Resources and Net Position	\$ 73,783,214	\$ 64,755,655	\$ 19,172,495	\$ 14,230,702	

See accompanying notes to the financial statements.

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## Statements of Revenues, Expenses and Changes in Net Position

## For the Years Ended June 30,

		mary ernment	table to the state of the stat	
Operating Revenues:	2014 College	2013 <u>College</u>	2014 <u>Foundation</u>	2013 Foundation
Tuition and fees Residence and dining fees	\$ 14,187,413 7,936,883	\$ 14,680,687 8,033,896	\$ -	\$ -
Less: Scholarship allowances	(5,250,855)	(5,132,502)		
Net student fees Gifts and contributions	16,873,441	17,582,081	5,888,479	1 007 572
Grants and contracts	5,832,104	5,351,864	5,000,479	1,906,572
Other sources	2,879,874	1,636,792	230,195	235,705
<b>Total Operating Revenues</b>	25,585,419	24,570,737	6,118,674	2,142,277
Operating Expenses:				
Instruction	12,374,917	12,080,158	-	-
Academic support	4,416,572	4,215,327	-	-
Student services	5,079,885	4,993,039	-	-
Scholarships and fellowships	967,778	808,524	286,156	267,427
Public service	15,004	5,972	-	-
Auxiliary enterprises	8,054,062	8,373,362		-
Operation and maintenance of plant	4,319,797	3,835,566	88,898	87,130
Depreciation	2,046,850	1,445,116	82,128	81,600
Fundraising	-	-	171,424	176,479
Management and general	-	-	214,051	303,082
Gifts and contributions	-	-	1,586,220	416,306
Institutional support	7,737,311	6,858,324		
Total Operating Expenses	45,012,176	42,615,388	2,428,877	1,332,024
Net Operating Income (Loss)	(19,426,757)	(18,044,651)	3,689,797	810,253
Non-Operating Revenues (Expenses):				
State appropriations, net - unrestricted	18,567,520	16,495,181	-	-
State appropriations - restricted	75,000	-	10=	
Net investment income	61,863	69,876	1,250,723	714,636
Interest expense	(105,673)	(104,404)		
Net Non-Operating Revenues	18,598,710	16,460,653	1,250,723	714,636
Income Before Other Revenues	(828,047)	(1,583,998)	4,940,520	1,524,889
Capital appropriations	76,119	102,400	_	-
Capital appropriations - DCAM	9,049,572	20,228,140		
Net Increase in Net Position	8,297,644	18,746,542	4,940,520	1,524,889
Net Position:				
Beginning of Year	52,168,712	33,422,170	13,105,098	_11,580,209
End of Year	\$ 60,466,356	\$ 52,168,712	<u>\$ 18,045,618</u>	\$ 13,105,098

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## **Statements of Cash Flows**

## For the Years Ended June 30,

Cook Flows from On another Asticities	2014 College	2013 College
Cash Flows from Operating Activities:		
Tuition, residence, dining, and other student fees	\$ 16,750,187	\$ 17,497,557
Grants and contracts	5,838,133	5,513,738
Payments to suppliers	(14,020,965)	(13,931,371)
Payments to employees	(23,067,047)	(22,446,175)
Payments to students	(967,778)	(808,524)
Loans issued to students	(166,689)	(177,742)
Collections on loans issued to students	128,087	164,811
Other sources	1,303,794	1,183,972
Net Cash Applied to Operating Activities	_(14,202,278)	(13,003,734)
Cash Flows from Non-Capital Financing Activities:		
Tuition remitted to the State	(235,385)	(198,483)
State appropriations	14,854,296	13,178,857
Net Cash Provided by Non-Capital Financing Activities	14,618,911	12,980,374
Cash Flows from Capital Financing Activities:		
Capital appropriations	76,119	102,400
Purchases of capital assets	(3,580,072)	(765,316)
Principal paid on bonds, notes and capital leases	(401,676)	(226,976)
Proceeds from bond payable		1,326,258
Proceeds from notes payable	1,128,184	-
Applied to debt service reserve	_	(19,836)
Interest paid on bonds, notes and capital leases	(123,244)	(108,812)
Net Cash Applied to (Provided by) Capital Financing Activities	(2,900,689)	307,718
Cash Flows from Investing Activity:		
Interest income	61,863	69,876
Net Increase (Decrease) in Cash and Equivalents	(2,422,193)	354,234
Cash and Equivalents, Beginning of the Year	16,856,020	16,501,786
Cash and Equivalents, End of the Year	\$ 14,433,827	\$ 16,856,020

(an agency of the Commonwealth of Massachusetts)

## Statements of Cash Flows - Continued

## For the Years Ended June 30,

	2014 College	2013 College
Reconciliation of Net Operating Loss to Net Cash		
Applied to Operating Activities:		
Net operating loss	\$ (19,426,757)	\$ (18,044,651)
Adjustments to reconcile net operating loss to net cash		8 8 2 28 28 2
applied to operating activities:		
Depreciation	2,046,850	1,445,116
Fringe benefits provided by State appropriations	4,023,609	3,514,807
Changes in assets and liabilities:		
Accounts receivable, net	(198,067)	82,926
Other current assets	(3,702)	5,632
Loans receivable	(35,368)	(8,662)
Due from Foundation	(1,441)	(315)
Accounts payable and accrued liabilities	202,795	63,619
Accrued employee compensation and benefits	(213,167)	405,822
Student deposits and unearned revenues	(561,625)	(478,099)
Grants refundable	(35,405)	10,071
Net Cash Applied to Operating Activities	<u>\$ (14,202,278)</u>	<u>\$ (13,003,734)</u>
Reconciliation of Cash and Equivalents to the		
Statement of Net Assets:		
Cash and equivalents	\$ 12,387,002	\$ 13,808,857
Deposits held by State Treasurer	1,209,848	1,148,341
Cash held by State Treasurer	763,715	563,612
Deposits held by MSCBA	-	1,296,588
Restricted cash and equivalents	73,262	38,622
	<u>\$ 14,433,827</u>	\$ 16,856,020
Non-Cash Transactions:		
Fringe benefits provided by the State appropriations	\$ 4,023,609	\$ 3,514,807
Capital improvements provided by capital appropriations	\$ 9,049,572	\$ 20,228,140
Bond proceeds expended by MSCBA for capital acquisitions	<u> </u>	\$ 983,018
Capital improvements through capital lease	\$ 628,380	\$

See accompanying notes to the financial statements.

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#### Notes to the Financial Statements

June 30, 2014 and 2014

## Note 1 - Summary of Significant Accounting Policies

### Organization

Massachusetts College of Liberal Arts (the "College") was founded in 1894. It is one of nine state colleges and universities within the Massachusetts Public Higher Education System. Approximately 1,500 undergraduate students are enrolled including evening students and special program students. The College also offers, through the Division of Continuing Education, credit and non-credit courses as well as community service programs. The College is accredited by the New England Association of Schools and Colleges.

#### Basis of Presentation and Accounting

The accompanying financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America, as prescribed by the Governmental Accounting Standards Board (GASB). Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements have been met.

The College has determined that it functions as a business-type activity, as defined by GASB. The effect of interfund activity has been eliminated from these financial statements. The basic financial statements and required supplementary information for general purpose governments consist of management's discussion and analysis, basic financial statements including the College's discretely presented component unit, the Foundation, and required supplementary information. The College presents statements of net position, revenues, expenses, and changes in net position and cash flows on a combined College-wide basis.

The Massachusetts College of Liberal Arts Foundation, Inc. (the "Foundation"), a component unit of the College, renders financial assistance and support to the educational programs and development of the College. The Foundation is legally separate from the College, and the College is not financially accountable for the Foundation. The Foundation has been included because of the nature and significance of its relationship with the College. Complete financial statements can be obtained from the Foundation's administrative offices in North Adams, Massachusetts.

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#### Notes to the Financial Statements - Continued

## June 30, 2014 and 2013

## Note 1 - Summary of Significant Accounting Policies - Continued

## Basis of Presentation and Accounting - Continued

The College's policy for defining operating activities in the statements of revenues, expenses and changes in net position are those that generally result from exchange transactions such as the payment received for services and payment made for the purchase of goods and services. Certain other transactions are reported as non-operating activities in accordance with GASB Statement No. 35, Basic Financial Statements and Managements' Discussion and Analysis for Public Colleges and Universities. These non-operating activities include the College's operating and capital appropriations from the Commonwealth of Massachusetts, net investment income, gifts and interest expense.

The College's financial statements are prepared in accordance with generally accepted accounting principles (GAAP). The Governmental Accounting Standards Board is responsible for establishing GAAP for state and local governments through its pronouncements (Statements and Interpretations).

#### Net Position

Resources are classified for accounting purposes into the following four net position categories:

<u>Net investment in capital assets</u>: Capital assets, net of accumulated depreciation, and outstanding principal balances of debt attributable to the acquisition, construction, repair, or improvement of those assets.

<u>Restricted - nonexpendable</u>: Net position subject to externally imposed conditions such that the College must maintain in perpetuity.

<u>Restricted - expendable</u>: Net position whose use is subject to externally imposed conditions that can be fulfilled by the actions of the College or by the passage of time.

<u>Unrestricted</u>: All other categories of net position. Unrestricted net position may be designated by actions of the College's Board of Trustees.

The College has adopted a policy of generally utilizing restricted - expendable funds, when available, prior to unrestricted funds.

#### Cash and Equivalents

The College has defined cash and equivalents to include cash on hand, demand deposits, and cash and deposits held by state agencies on behalf of the College.

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## Notes to the Financial Statements - Continued

## June 30, 2014 and 2013

## Note 1 - Summary of Significant Accounting Policies - Continued

#### Trust Funds

In accordance with the requirements of the Commonwealth of Massachusetts, the College's operations are accounted for in several trust funds. All of these trust funds have been consolidated and are included in these financial statements.

#### Allowance for Doubtful Accounts

Accounts and pledges receivable are periodically evaluated for collectability based on past history with students. Provisions for losses on loans receivable are determined on the basis of loss experience, known and inherent risks in the loan portfolio, the estimated value of underlying collateral and current economic condition.

#### Investments

Investments in marketable securities are stated at fair value.

Dividends, interest, and net gains or losses on investments of endowments and similar funds are reported in the Statement of Revenues, Expenses, and Changes in Net Position. Any net earnings not expended are included in net position categories as follows:

- A) as increases in restricted nonexpendable net position if the terms of the gift require that they be added to the principal of a permanent endowment fund;
- B) as increases in temporarily restricted expendable net position if the terms of the gift or the College's interpretation of relevant state law impose restrictions on the current use of the income or net gains. The College has relied upon the Attorney General's interpretation of state law that unappropriated endowment gains should generally be classified as restricted expendable; and
- C) as increases in unrestricted net position in all other cases.

The College is currently authorized by its Board of Trustees and the statutes of the Commonwealth of Massachusetts to invest in certificates of deposit.

#### Deposits Held by MSCBA

Deposits held represent funds held by the Massachusetts State College Building Authority for specific projects.

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#### Notes to the Financial Statements - Continued

## June 30, 2014 and 2013

## Note 1 - Summary of Significant Accounting Policies - Continued

#### Deposits Held by State Treasurer

Deposits held represent funds accessible by the College held by the Commonwealth of Massachusetts for payments on payroll.

#### Capital Assets

Real estate assets, including improvements, are generally stated at cost. Furnishings and equipment are stated at cost at date of acquisition or, in the case of gifts, at fair value at date of donation. In accordance with the state's capitalization policy, only those items with a unit cost of more than \$50,000 are capitalized. Library materials are generally expensed. Internal costs on debt related to capital assets are capitalized during the construction period. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized. Buildings are depreciated over useful lives of 40 years; building and land improvements for 20 years; and equipment and furnishings range from 3 to 10 years.

The College has a collection of art displayed in the Feigenbaum Center for Science and Innovation. The College's policies regarding the display and management of the collection meet the guidelines of GASB 34, exempting it from capitalization.

#### Fringe Benefits

The College participates in the Commonwealth's fringe benefit programs, including health insurance, unemployment, pension, and worker's compensation benefits. Health insurance, unemployment, and pension costs are billed through a fringe benefit rate charged to the College. Worker's compensation costs are assessed separately based on the College's actual experience.

#### Compensated Absences

Employees earn the right to be compensated during absences for vacation leave and sick leave. Accrued vacation is the amount earned by all eligible employees through June 30, 2014 and 2013. The accrued sick leave balance represents 20% of amounts earned by those employees with ten or more years of state service at June 30, 2014 and 2013. Upon retirement, these employees are entitled to receive payment for this accrued balance.

#### Student Fees

Student tuition, dining, residence, and other fees are presented net of scholarships and fellowships applied to students' accounts. Certain scholarships are paid directly to, or refunded to, the students and are generally reflected as expenses.

(an agency of the Commonwealth of Massachusetts)

#### Notes to the Financial Statements - Continued

## June 30, 2014 and 2013

## Note 1 - Summary of Significant Accounting Policies - Continued

#### Students' Deposits and Unearned Revenue

Deposits and advance payments received for tuition and fees related to certain summer programs and tuition received for the following academic year are unearned and are recorded as revenues as earned. Funds received in advance from various grants and contracts are unearned.

#### Tax Status

The College is an agency of the Commonwealth of Massachusetts and is therefore generally exempt from income taxes under Section 115 of the Internal Revenue Code.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Reclassification

Certain amounts in the 2013 financial statements have been reclassified to conform to the 2014 presentation.

## New Governmental Accounting Pronouncements

GASB 68, Accounting and Financial Reporting for Pensions - an amendment of GASB Statement No. 27 is required for periods beginning after June 15, 2014. The primary objective of this Statement is to improve accounting and financial reporting by state and local governments for pensions. It also improves information provided by state and local governmental employers about financial support for pensions that is provided by other entities. This Statement results from a comprehensive review of the effectiveness of existing standards of accounting and financial reporting for pensions with regard to providing decision-useful information, supporting assessments of accountability and inter-period equity, and creating additional transparency. Management is in the process of reviewing this statement and its potential effect upon its financial reporting, but does not expect any material impact.

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#### Notes to the Financial Statements - Continued

June 30, 2014 and 2013

## Note 1 - Summary of Significant Accounting Policies - Continued

#### New Governmental Accounting Pronouncements - Continued

GASB 69, Government Combinations and Disposals of Government Operations is required for periods ending after December 15, 2013. This Statement establishes accounting and financial reporting standards related to government combinations and disposals of government operations. As used in this Statement, the term government combinations includes a variety of transactions referred to as mergers, acquisitions, and transfers of operations. Management is in the process of reviewing this statement and its potential effect upon their financial reporting. It does not expect any material impact.

GASB 71, Pension Transition for Contributions Made Subsequent to the Measurement Date- an amendment of GASB 68 is required for periods beginning after June 15, 2014. The primary objective of this statement is to improve accounting and financial reporting by state and local governments for pensions. It also improves information provided by state and local governmental employers about financial support for pensions that is provided by other entities. This statement results from a comprehensive review of the effectiveness of existing standards of accounting and financial reporting for pensions with regard to providing decision-useful information, supporting assessments of accountability and inter-period equity, and creating additional transparency. Management is in the process of reviewing this statement and its potential effect upon their financial reporting.

## Note 2 - Cash and Equivalents

Custodial credit risk is risk associated with the failure of a depository financial institution. In the event of a depository financial institution's failure, the College would not be able to recover its deposits that are in the possession of the outside parties. The College's policy is to mitigate as much custodial credit risk associated with its cash assets as possible The College deposits funds with banking institution that obtained specific depository insurance to mitigate the College's credit risk associated with funds deposited in excess of federally insured levels.

Deposits in the bank in excess of the insured amount are uninsured and uncollateralized. At June 30, 2014 and 2013, the carrying amount of the College's deposits was \$12,460,264 and \$13,847,479, respectively. At June 30, 2014 and 2013, approximately \$11,000 was exposed to custodial credit risk as uninsured and uncollateralized.

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#### Notes to the Financial Statements - Continued

## June 30, 2014 and 2013

## Note 3 - Cash Held by State Treasurer

Accounts payable and accrued salaries to be funded from state-appropriated funds totaled \$763,715 and \$563,612 at June 30, 2014 and 2013, respectively. The College has recorded a comparable dollar amount of cash held by the State Treasurer for the benefit of the College, which was subsequently utilized to pay for such liabilities.

#### Note 4 - Investments - Foundation

The Foundation investments consist of mutual funds and other equity investments. In order to minimize excessive risk in geographical, industry and market sectors, the Board of Directors meets quarterly with its investment advisors and reviews the portfolio for such concentrations and other matters.

Foundation investments, which are carried at fair value, as of June 30, are as follows:

	<u>2014</u>	<u>2013</u>
Money market funds Equities Certificate of deposit Mutual funds	\$ 29,525 2,212,000 - 7,800,984	\$ 47,567 1,951,680 182,709 <u>6,716,494</u>
Total	\$ <u>10,042,509</u>	\$ <u>8,898,450</u>

The following schedule summarizes the Foundation's investment income and its classification in the statements of revenues, expenses, and changes in net position for the years ended June 30:

	<u>2014</u>	<u>2013</u>
Investment income Unrealized gain Realized gains	\$ 189,379 963,218 <u>98,126</u>	\$ 223,172 132,776 358,688
Total Investment Return	\$ <u>1,250,723</u>	\$ <u>714,636</u>

Investment fees totaled \$47,118 and \$42,835 for the years ended June 30, 2014 and 2013, respectively, and are recorded as management and general expense.

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## Notes to the Financial Statements - Continued

June 30, 2014 and 2013

## Note 5 - Accounts Receivable

The accounts receivable balance is comprised of the following at June 30:

	<u>2014</u>	<u>2013</u>
Student accounts receivable Grants receivable	\$ 237,910	\$ 236,424
Other receivables	180,755 228,883	172,917 _53,083
Less: allowance for doubtful accounts	647,548 190,505	462,424 203,448
	\$ 457,043	\$ 258,976

## Note 6 - <u>Unconditional Promises to Give - Foundation</u>

Unconditional promises to give due in more than one year are reflected at the present value of estimated cash flows using a discount rate of 5% and consist of the following at June 30:

	<u>2014</u>	<u>2013</u>
Receivable in less than one year Receivable in one to five years Less: discount to net present value	\$ 772,549 5,372,233 1,600,702	\$ 326,827 677,535 109,814
Present value of unconditional promises to give	4,544,080	894,548
Current unconditional promises to give	737,328	314,577
Unconditional promises to give, net of current portion	\$ <u>3,806,752</u>	\$ <u>579,971</u>

## Note 7 - Loans Receivable

The College participates in the Federal Perkins Loan Program. This program is funded through a combination of federal and College resources. The portion of this program that has been funded with federal funds is ultimately refundable back to the United States Government upon the termination of the College's participation in the program.

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## Notes to the Financial Statements - Continued

## June 30, 2014 and 2013

## Note 7 - Loans Receivable - Continued

Loans receivable consist of the following at June 30:

	<u>2014</u>	<u>2013</u>
Perkins loans Allowance for doubtful accounts	\$ 1,209,949 _(401,607)	\$ 1,174,581 _(401,607)
	\$ _808,342	\$ <u>772,974</u>

## Note 8 - Capital Assets

Capital assets consist of the following at June 30, 2014:

Capital assets, not depreciated:	Beginning Balance	Additions	<u>Disposals</u>	Reclassification Ending Balance
Land	\$ 406,967	<b>\$</b> -	\$ -	\$ - \$ 406,967
Construction in	, ,,,,,,,,			- 5 400,207
progress	28,356,760	990,397		(28,034,919) $1,312,238$
Total, not depreciated	28,763,727	990,397	-	(28,034,919) 1,719,205
Capital assets, depreci	ated:			
Buildings, including building and land				
improvements	37,974,893	10,650,405	(36,000)	28,034,919 76,624,216
Furnishing and equipm	nent			
(including cost of capital leases)	3,719,338	1,617,222		5,336,559
Total capital assets	70,457,958	13,258,024	(36,000)	
Total capital assets	70,437,730	15,250,024	_(30,000)	
Less: accumulated dep	reciation:			
Buildings, including improvements	20,504,266	1,794,588	(36,000)	22.242.071
Furnishing and	20,304,200	1,794,300	(36,000)	- 22,262,851
equipment	3,211,524	<u>252,262</u>		
Total accumulated				
depreciation	23,715,790	2,046,850	(36,000)	
Capital assets, net	\$ <u>46,742,168</u>	\$ <u>11,211,174</u>	\$ <u>-</u>	\$ <u> </u>

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## Notes to the Financial Statements - Continued

## June 30, 2014 and 2013

## Note 8 - Capital Assets - Continued

Capital assets consist of the following at June 30, 2013:

	Beginning Balance	Additions	Disposals	Reclassification	Ending Balance
Capital assets, not					Bulance
depreciated: Land Construction in	\$ 315,517	\$ 91,450	\$ -	\$ -	\$ 406,967
progress	_6,884,797	21,622,163		(150,200)	28,356,760
Total, not depreciated	7,200,314	21,713,613		(150,200)	28,763,727
Capital assets, deprecia Buildings, including building and land	ited:				
improvements Furnishing and equipm (including cost of	37,804,620 ent	75,861	-	94,412	37,974,893
capital leases)	3,476,550	187,000		55,788	3,719,338
Total capital assets	48,481,484	21,976,474			70,457,958
Less: accumulated depr Buildings, including	eciation:				
improvements Furnishing and	19,170,987	1,333,279	-	-	20,504,266
equipment	3,099,687	111,837			3,211,524
Total accumulated depreciation	22,270,674	1,445,116			23,715,790
Capital assets, net	\$ <u>26,210,810</u>	\$ 20,531,358	\$	\$	\$ <u>46,742,168</u>

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#### Notes to the Financial Statements - Continued

## June 30, 2014 and 2013

## Note 9 - **Deferred Inflows of Resources**

The College entered into a service concession arrangement with an outside party that manages the College's food service operations. In connection with the construction of additional facilities for the College, the vendor invested \$2,000,000 in September 2011 and \$400,000 in May 2012. The investment is being amortized into revenue ratably over the life of the arrangement through August 2016 and April 2017, respectively. Either party may terminate this agreement at any time, without cause, by providing sixty days written notice. In the event of termination, the unamortized portion is to be returned. The agreement also requires revenue sharing which amounted to approximately \$101,227 and \$101,370 during the years ended June 30, 2014 and 2013, respectively, as well as for scholarships. Recognition of these monies in annual revenue is as follows:

Years Ending	
June 30,	
2015	\$ 466,667
2016	466,667
2017	188,889
	\$ 1,122,223

#### Note 10 - Long-Term Liabilities

Long-term liabilities at June 30, 2014, consist of:

Leases and notes payable:	Beginning Balance	Additions	Reductions	Ending <u>Balance</u>	Current <u>Portion</u>
Note payable Bond payable Bond premium	\$ - 2,740,575 121,026	\$ 1,128,184 - -	\$ (28,889) (103,009) (17,571)	\$ 1,099,295 2,637,566 103,455	\$ 108,176 120,486 12,863
Lease obligations  Total leases and notes payable	375,319 \$ 3,236,920	628,380	(269,778)	733,921	290,399
Other long-term liabilities: Compensated absences	\$ <u>3,230,920</u> \$ 3,515,114	\$ <u>1,756,565</u> \$ <u>209,990</u>	\$ (419,247) \$ (475,223)	\$ <u>4,574,237</u> \$ 3,249,881	\$ <u>531,924</u> \$ 2,131,834
Workers' compensation  Total other long-term liabilities	260,236 \$ 3,775,350	2,705 \$ 212,695	\$ (475,223)	262,941 \$ 3,512,822	52,851 \$ 2,184,685

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## Notes to the Financial Statements - Continued

## June 30, 2014 and 2013

## Note 10 - Long-Term Liabilities - Continued

Long-term liabilities at June 30, 2013, consist of:

		eginning Balance	A	dditions	Red	ductions	Ending Balance		Current Portion
Leases and notes payable:									
Bond payable	\$	616,504	\$2	2,195,310	\$	(71,239)	\$ 2,740,575	5 5	103,009
Bond premium		11,470		113,966		(4,410)	121,026		17,571
Lease obligations	_	531,056	_			(155,737)	375,319	)	162,430
Total leases and notes payable	\$ 1	,159,030	\$ 2	2,309,276	\$	(231,386)	\$ 3,236,920	9	283,010
Other long-term liabilities:									
Compensated absences	\$ 3	3,150,942	\$	520,055	\$	(155,883)	\$ 3,515,114	\$ :	2,320,251
Workers' compensation	-	242,453		17,783			260,236		56,211
Total other long-term liabilities	\$ 3	,393,395	\$	537,838	\$	(155,883)	\$ 3,775,350	\$	2,376,462

#### Operating Leases

The college leases certain equipment under various operating leases. The following schedule summarizes future minimum payments under operating leases subsequent to June 30, 2014:

Years Ending  June 30,	
2015	\$ 42,288
2016	10,841
	\$ 53,129

Rental expenses for operating leases were \$58,234 and \$72,080 for the years ended June 30, 2014 and 2013, respectively.

#### Capital leases

The College leases a turf field and certain equipment under various capital leases. The following is a summary of capital assets held under capital lease as of June 30, 2014:

Land improvements	\$ 1,066,119
Furniture and equipment	628,380
	1,694,499
Less: accumulated depreciation	409,102

\$ 1,285,397

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## Notes to the Financial Statements - Continued

June 30, 2014 and 2013

## Note 10 - Long-Term Liabilities - Continued

#### Capital Leases - Continued

The following schedule summarizes future minimum payments under capital leases subsequent to June 30, 2014:

Years Ending June 30,	
2015	\$ 312,613
2016	180,800
2017	136,861
2018	136,861
2019	_11,404
	778,539
Less: Interest	44,618
	\$ 733,921

#### Bonds Payable

The College has revenue bonds outstanding issued through Massachusetts State College Building Authority. Principal is payable annually and interest is payable semiannually at a predetermined rate, which varies between 2% and 5.6%.

Maturities of the bond payable subsequent to June 30, 2014, are as follows:

Years Ending June 30,	<b>Principal</b>	<u>Interest</u>	
2015	\$ 133,349	\$ 79,694	
2016	139,556	75,621	
2017	140,626	72,136	
2018	145,491	69,538	
2019	147,072	65,340	
2020-2024	800,199	251,928	
2025-2029	887,894	126,457	
2030-2031	_346,834	14,841	
	\$ 2,741,021	\$ <u>755,555</u>	

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## Notes to the Financial Statements - Continued

June 30, 2014 and 2013

## Note 10 - Long-Term Liabilities - Continued

#### Notes Payable

The College took out a notes payable to finance the construction of the facilities building. The note is payable in monthly installments of \$11,228 including interest through March 2024. Interest is at fixed rate of 2.3% through December 2014; thereafter the rate will be set at 2.0% above the bank's certificate of deposit rate, adjusting annually. The note is collateralized by first priority security interest in the College's deposits held by the bank. The College has not drawn down the entire available funds and has approximately \$72,000 remaining.

Maturities of the note payable subsequent to June 30, 2014, are as follows:

Years Ending June 30,	<u>Principal</u>	Interest		
2015	\$ 108,176	\$ 26,554		
2016	110,570	24,160		
2017	113,238	21,493		
2018	115,969	18,761		
2019	118,767	15,963		
2020-2024	_532,576	35,495		
	\$ <u>1,099,296</u>	\$ <u>142,426</u>		

## Note 11 - Long-Term Debt - Foundation

At June 30, long-term debt consists of the following:	***	
Mortgage note payable to Hoosac Bank, payable in	<u>2014</u>	<u>2013</u>
monthly installments of \$4,117 including interest at 4.04% through March 2029. Secured by real property.	\$ 548,220	\$ 572,916
Mortgage note payable to Greylock Federal Credit Union, payable in monthly installments of \$4,087 including interest at 6.5% through December 2028.		
Secured by real property.	455,831	474,179
Less: Current portion of long-term debt	1,004,051 47,364	1,047,095 42,395
Total long-term debt, net of current portion	\$ <u>956,687</u>	\$ <u>1,004,700</u>

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#### Notes to the Financial Statements - Continued

June 30, 2014 and 2013

## Note 11 - Long-Term Debt - Foundation - Continued

Future principal payments subsequent to June 30, 2014, are as follows:

Years Ending June 30,	<u>P</u>	rincipal	,	Interest
2015	\$	47,364	\$	51,097
2016		49,704		48,756
2017		52,442		46,019
2018		55,198		43,262
2019		58,109		40,352
2020-2024		340,077	į	152,226
2025-2029		401,158	_	50,762
	\$ <u>1</u>	,004,052	\$ 4	132,474

## Note 12 - Restricted Net Position

The College is the recipient of funds that are subject to various external constraints upon their use, either as to purpose or time. Restricted-nonexpendable funds consist of endowment funds, the incomes from which are available for academic programs. Restricted expendable funds are available for academic programs.

The Foundation's restricted - nonexpendable and expendable net position consist of investments that are mainly used for various scholarships and program support including the College's library and two endowed lectures.

#### Note 13 - Related Party Transactions

The Foundation has purchased services and made investments, all at prevailing rates, with entities controlled by members of its Board of Directors.

A previous member of the Board of Trustees of the College, whose term expired during 2014, is a member of the Board of Trustees of MountainOne Financial, MHC, and TrueNorth Financial Services, a division of MountainOne, which handles the investments of the Foundation. In addition, the Foundation Board of Director's Chair is the president of an insurance agency, which is also a division of MountainOne. At June 30, 2014 and 2013, the amounts due to MountainOne from the Foundation were \$548,220 and \$572,916, respectively. These balances are included as part of notes payable on the Statement of Net Position.

(an agency of the Commonwealth of Massachusetts)

## Notes to the Financial Statements - Continued

June 30, 2014 and 2013

## Note 13 - Related Party Transactions - Continued

Another member of the Board of Trustees of the College is the Executive Vice President of the Adams Community Bank, which holds deposits for the College in the form of a certificate of deposit and a money market account totaling \$2,032,893 and \$2,016,695 at June 30, 2014 and 2013, respectively.

## Note 14 - Contingencies

The College receives significant financial assistance from federal and state agencies in the form of grants. Expenditures of funds under these programs require compliance with the grant agreements and are subject to audit. Any disallowed expenditures resulting from such audits become a liability of the College. In the opinion of management, such adjustments, if any, are not expected to materially affect the financial condition of the College.

The College participates in the Massachusetts College Savings Prepaid Tuition Program (the "Program"). This Program allows individuals to pay in advance for future tuition at the cost of tuition at the time of election to participate, increased by changes in the Consumer Price Index plus 2%. The College is obligated to accept as payment of tuition the amount determined by this Program without regard to the standard tuition rate in effect at the time of the individual's enrollment at the College. The effect of this program cannot be determined, as it is contingent on future tuition increases and the Program participants who attend the College.

## Note 15 - Operating Expenses

The College's operating expenses, on a natural classification basis, are comprised of the following at June 30:

	<u>2014</u>	2013
Compensation and benefits	\$ 26,877,489	\$ 26,366,804
Supplies and services	15,120,059	13,994,945
Depreciation	2,046,850	1,445,115
Scholarships and fellowships	<u>967,778</u>	808,524
	\$ <u>45,012,176</u>	\$ <u>42,615,388</u>

(an agency of the Commonwealth of Massachusetts)

## Notes to the Financial Statements - Continued

June 30, 2014 and 2013

#### Note 16 - Retirement Plan

The College participates in the Commonwealth's Fringe Benefit programs, including active employee and post-employment health insurance, unemployment, pension, and workers' compensation benefits. Health insurance and pension costs (described in the subsequent paragraph) for active employees and retirees are paid through a fringe benefit rate charged to the College by the Commonwealth, and currently the liability is borne by the Commonwealth, as are any effects on net position and the results of current year operations, due to the adoption of GASB Statement No. 45, Accounting and Financial Reporting by Employers for Post-Employment Benefits Other than Pensions.

The Commonwealth is statutorily responsible for the pension benefit of the College's employees who participate in the Massachusetts State Employees' Retirement System (the "Retirement System"). The Retirement System, a single employer defined benefit public employee retirement system, is administered by the state. The College makes contributions on behalf of the employees through a fringe benefit charge assessed by the Commonwealth. Such pension expense amounted to \$1,535,793 and \$1,321,565 for the years ended June 30, 2014 and 2013, respectively. Employees, who contribute a percentage of their regular compensation, fund the annuity portion of the Retirement System. Annual covered payroll was approximately 83% of annual total payroll for the College in 2014 and 2013.

In addition to providing pension benefits, under Chapter 32A of the Massachusetts General Laws, the Commonwealth is required to provide certain health care and life insurance benefits for retired employees of the Commonwealth, housing authorities, redevelopment authorities, and certain other governmental agencies. Substantially all of the Commonwealth's employees may become eligible for these benefits if they reach retirement age while working for the Commonwealth. Eligible retirees are required to contribute a specified percentage of the health care benefit costs which is comparable to contributions required from employees. The Commonwealth is reimbursed for the cost of benefits to retirees of the eligible authorities and non-state agencies.

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#### Notes to the Financial Statements - Continued

June 30, 2014 and 2013

## Note 16 - Retirement Plan - Continued

The Commonwealth's Group Insurance Commission (GIC) was established by the Legislature in 1955 to provide and administer health insurance and other benefits to the Commonwealth's employees and retirees, and their dependents and survivors. The GIC also covers housing and redevelopment authorities' personnel, certain authorities and other offline agencies, retired municipal teachers from certain cities and towns and a small amount of municipalities as an agent multiple employer program, accounted for as an agency fund activity of the Commonwealth, not the College.

The GIC administers a plan included within the State Retirement Benefits Trust Fund, an irrevocable trust. Any assets accumulated in excess of liabilities to pay premiums or benefits or administrative expenses are retained in that fund. The GIC's administrative costs are financed through Commonwealth appropriations and employee investment returns. The Legislature determines employees' and retirees' contribution ratios.

The GIC is a quasi-independent state agency governed by an eleven member body (the "Commission") appointed by the Governor. The GIC is located administratively within the Executive Office of Administration and Finance and is responsible for providing health insurance and other benefits to the Commonwealth's employees and retirees and their survivors and dependents. During the fiscal year ended June 30, 2014, the GIC provided health insurance for its members through indemnity, PPO, and HMO plans. The GIC also administered carve-outs for pharmacy, mental health, and substance abuse benefits for certain of its health plans. In addition to health insurance, the GIC sponsors life insurance, long-term disability insurance (for active employees only), dental and vision coverage (for employees not covered by collective bargaining), retiree discount vision and dental plans, and a pre-tax health care spending account and dependent care assistance program (for active employees only).

## Note 17 - Massachusetts Management Accounting and Reporting System

Section 15C of Chapter 15A of the Massachusetts General Laws requires Commonwealth colleges and universities to report activity of campus based funds to the Comptroller of the Commonwealth on the Commonwealth's Statewide Accounting System, Massachusetts Management Accounting and Reporting System (MMARS) on the statutory basis of accounting. The statutory basis of accounting is a modified accrual basis of accounting and differs from the information included in these financial statements. Management believes the amounts reported on MMARS meet the guidelines of the Comptroller's *Guide for Higher Education Audited Financial Statements*.

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## Notes to the Financial Statements - Continued

## June 30, 2014 and 2013

## Note 17 - Massachusetts Management Accounting and Reporting System - Continued

The College's state appropriation is comprised of the following at June 30:

	<u>2014</u>	<u>2013</u>
Direct unrestricted appropriations	\$ 14,779,296	\$ 13,178,857
Add: Fringe benefits for benefited employees on the state payroll	4,023,609	3,514,807
Less: Day school tuition remitted to the state and included in tuition and fee revenue	(235,385)	(198,483)
Total unrestricted appropriations	18,567,520	16,495,181
Restricted appropriations	75,000	
Capital appropriations: Direct Massachusetts State College	76,119	102,400
Building Authority Department of Capital Asset	-	497,293
Management Allocation	9,049,572	19,730,847
<b>Total Capital Appropriations</b>	9,125,691	20,330,540
Total appropriations	\$ <u>27,768,211</u>	\$ <u>36,825,721</u>

A reconciliation of revenues between the College and MMARS as of August 31, 2014 and 2013 is as follows:

	<u>2014</u>	<u>2013</u>
Revenue per MMARS	\$ <u>13,670,113</u>	\$ <u>14,995,819</u>
Revenue per College	\$ <u>13,670,113</u>	\$ 14,995,819

(an agency of the Commonwealth of Massachusetts)

#### Notes to the Financial Statements - Continued

June 30, 2014 and 2013

## Note 18 - Pass - Through Grants

The College distributed \$9,094,324 and \$9,509,167 in 2014 and 2013, respectively, for student loans through the U.S. Department of Education Direct Student Loan Program. These distributions and related funding sources are not included as expenses and revenues or as cash disbursements and cash receipts in the accompanying financial statements.

## Note 19 - Massachusetts State College Building Authority

The Massachusetts State College Building Authority (the "MSCBA") was created pursuant to Chapter 703 of the Act of 1963 of the Commonwealth as a public instrumentality for the general purpose of providing dormitories, for use by students of the state universities of the Commonwealth.

The College is charged a semi-annual revenue assessment that is based on a certified occupancy report, the current rent schedule and the design capacity for each of the residence halls. This revenue assessment is used by MSCBA to pay principal and interest due on its long-term debt obligations. These obligations may include the costs of periodic renovations and improvements to the residence halls. The Commonwealth guarantees these obligations. All facilities and obligations of MSCBA are included in the financial statements of MSCBA.

Dormitory trust fund schedules included in the supplemental information include revenues and expenses, which are included in residence and dining fees revenue and auxiliary enterprises expenses.

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# Schedules of Net Position Dormitory Trust Fund Report (Unaudited)

June 30,

Assets		
	<u>2014</u>	2013
Assets:		
Cash and equivalents	\$ 1,443,911	\$ 1,534,642
Accounts receivable, net	4,907	4,764
<b>Total Dormitory Trust Fund Assets</b>	<u>\$ 1,448,818</u>	\$ 1,539,406
Tinkilidian and Nied Da		
Liabilities and Net Po	SITION	
Liabilities:		
Accounts payable	\$ 28,537	\$ 16,488
Accrued payroll	70,184	62,275
Compensated absences	180,514	184,778
Unearned revenue	130,359	92,400
<b>Total Dormitory Trust Fund Liabilities</b>	409,594	355,941
Net Position	1,039,224	1,183,465
Total Dormitory Trust Fund Liabilities and Net Position	<u>\$ 1,448,818</u>	<u>\$ 1,539,406</u>

(an agency of the Commonwealth of Massachusetts)

# Schedules of Revenues, Expenses, and Changes in Net Position Dormitory Trust Fund Report (Unaudited)

## For the Years Ended June 30,

	<u>2014</u>	2013
Revenues:		
Student fees	\$ 4,638,855	\$ 4,787,813
Repair income	27,776	5,563
Commissions	31,279	23,648
Rentals	124,664	87,381
Other	6,408	10,382
Total Revenues	4,828,982	4,914,787
Expenses:		
Regular employee compensation	732,844	769,494
Regular employee related	5,208	4,585
Student employee compensation	324,027	340,138
Pension and insurance related	204,181	209,702
Administrative	28,826	34,549
Facility operational	42,639	64,476
Energy cost	452,961	502,510
Consultant services	4,750	1,400
Operational services	344,979	296,608
Equipment purchases	73,329	61,614
Equipment leases	22,882	23,196
Educational assistance	144,000	144,400
Loans and special payments	2,592,597	2,709,841
Total Expenses	4,973,223	5,162,513
Net Decrease in Net Position	(144,241)	(247,726)
Net Position, Beginning of Year	1,183,465	1,431,191
Net Position, End of Year	<b>\$</b> 1,039,224	\$ 1,183,465



# Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Board of Directors of Massachusetts College of Liberal Arts North Adams, Massachusetts

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, the financial statements of Massachusetts College of Liberal Arts (the "College"), which comprise the statements of net position as of June 30, 2014 and 2013, and the related statements of revenues, expenses and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise Massachusetts College of Liberal Arts' basic financial statements and have issued our report thereon dated October 23, 2014.

## **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Massachusetts College of Liberal Arts' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, we do not express an opinion on the effectiveness of the College's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Massachusetts College of Liberal Arts' financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

## Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Certified Public Accountants Braintree, Massachusetts

() Connor and Drew, P.C.

October 23, 2014